HELLA
Financial statement
1st quarter of fiscal year 2025

Contents

Key performance indicators

	1st quarter		
	1 January to 31 March 2025	+/-	1 January to 31 March 2024
Currency-adjusted sales (in € million)	1,986	-0.8%	2,002
Operating income margin	5.5%	-0.1pp	5.6%
Net cash flow (in € million)	-61	-10	-51

	1st quarter		
in € million	**1 January to 31 March 2025**	+/-	1 January to 31 March 2024
Reported sales	1,997	-0.3%	2,002
Operating Income	109	-2.2%	111
Earnings before interest and taxes (EBIT)	49	-50.5%	99
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	214	-11.4%	242
Earnings for the period	24	-64.0%	67
Earnings per share (in €)	0.19	-66.4%	0.57
Capital expenditures	206	+5.9%	195
Research and development (R&D) expenses	208	-2.7%	214

	1st quarter		
	1 January to 31 March 2025	+/-	1 January to 31 March 2024
EBIT margin	2.5%	-2.5pp	5.0%
EBITDA margin	10.7%	-1.4pp	12.1%
Ratio of net cash flow to reported sales	-3.0%	-0.4pp	-2.6%
Capital expenditure in relation to reported sales	10.3%	+0.6pp	9.7%
R&D expenses in relation to reported sales	10.4%	-0.3pp	10.7%

	31 March 2025	+/-	31 December 2024
Net financial liquidity (in € million)	139	-74	213
Equity ratio	43.6%	+0.2pp	43.4%
Employees	35,697	-2.0%	36,413

- **US tariffs lead to turmoil:** Global light vehicle production increases by 1.3% in the first three months of 2025; outlook for the year as a whole revised downwards significantly

- **Currency-adjusted sales** decrease by 0.8% to €1,986 million, reported sales fall only slightly by 0.3% to €1,997 million; consolidated sales thus largely at the prior year's level

- **Electronics with successful radar business;** series phase-outs lead to decline in sales in the lighting segment; continued reluctance to invest in the commercial vehicle business

- **Operating income** totals €109 million, **operating income margin** is 5.5%; improvements in R&D ratio largely compensate for declining gross profit margin

- **Net cash flow** amounts to €-61 million; net cash flow in relation to reported sales at -3.0%

- **Company outlook** for the fiscal year 2025 confirmed

Industry development

- Global light vehicle production grows by 1.3% in the first three months of 2025: pull-forward effects due to US tariffs lead to shifts between the first and second quarter
- Major differences between the regions: Growth in Asia, markets in Europe and Americas under pressure

In the first quarter of the fiscal year 2025 (1 January to 31 March 2025), the new and tightened trade restrictions imposed by the US government have already led to considerable distortions in the automotive industry. According to data from the market research institute S&P Global (as at 16 April 2025), global light vehicle production grew by 1.3% to 21.7 million new passenger cars and light commercial vehicles in this period (prior year: 21.4 million units).

This growth, however, is largely due to significant pull-forward effects as a result of the trade restrictions, which led to considerable shifts between the first and second quarters. In its March forecast (as at 18 March 2025), S&P Global still assumed a decline in global production volumes of 0.6% in the first quarter and slight growth in the second quarter (+0.5%). Instead, in the second quarter light vehicle production is now expected to fall by 1.5% (see forecast report for the industry outlook).

There were also significant differences between the regions in the first quarter of 2025. Consequently, light vehicle production in Europe declined by 6.7% year-on-year to 4.3 million units (prior year: 4.6 million units); in Germany, production volumes rose by 1.4%. In North, Central and South America, light vehicle production fell by 3.6% to 4.4 million units (prior year: 4.6 million units); the US market accounted for a decline of 8.3%. By contrast, the automotive market in Asia / Pacific / Rest of the World increased its production volume by 6.2% to 13.0 million units (prior year: 12.2 million units); light vehicle production in China grew disproportionately by 11.5% in this region.

Production of passenger cars and light commercial vehicles

in thousands	**1st quarter 1 January to 31 March 2025**	+/-	1st quarter 1 January to 31 March 2024
Europe	4,302	-6.7%	4,610
of which Germany	*1,104*	*+1.4%*	*1,089*
North, Central and South America	4,428	-3.6%	4,592
of which USA	*2,456*	*-8.3%*	*2,677*
Asia / Pacific / RoW	12,991	+6.2%	12,230
of which China	*6,919*	*+11.5%*	*6,205*
Worldwide	**21,721**	**+1.3%**	**21,433**

Source: S&P Global Mobility Light Vehicle Production Forecast, as at: 16 April 2025

Business development of the HELLA Group

Business development

- Currency-adjusted sales decrease by 0.8% to €1,986 million, reported sales fall only slightly by 0.3% to €1,997 million; consolidated sales thus largely at the prior year's level
- Electronics with successful radar business; series phase-outs lead to decline in sales in the lighting segment; continued reluctance to invest in the commercial vehicle business
- Operating income amounts to €109 million, operating income margin is 5.5%; improvements in R&D ratio largely compensate for declining gross profit margin
- Net cash flow is €-61 million in absolute terms and -3.0% in relation to reported sales

Results of operations

In order to present the business development in a transparent and comparable manner, the income statement is presented in an adjusted form up to and including the operating income. The reported consolidated income statement can be found in the selected financial information; the reconciliation is presented in the further notes.

In the first quarter of the fiscal year 2025, HELLA generated currency-adjusted sales of €1,986 million; taking into account positive exchange rate effects (+€11.6 million), reported sales according to the consolidated financial statements amounted to €1,997 million (prior year: €2,002 million). Accordingly, currency-adjusted sales fell by 0.8% and reported sales by 0.3%. In the reporting period, there were no portfolio effects that required adjustment. Despite a challenging industry environment, consolidated sales are therefore largely on a par with the prior year; this is due to successful business development in the electronics sector and, in regional terms, in the Americas.

Accordingly, sales in the Electronics segment rose by 6.4% to €865 million in the first three months of 2025 (prior year: €813 million). This was primarily driven by continuous growth in the radar business, particularly in America with a further ramp-up following new launches in the previous fiscal year and new series launches in Europe. In the Chinese market, business in the area of energy management has also developed successfully, for example with low-voltage battery management systems, which went into series production for the first time in the middle of last year, as well as with vehicle access systems.

In the Lighting segment, sales fell by 5.6% to €946 million (prior year: €1,002 million). Sales development in the Lighting division was mainly negatively impacted by the discontinuation of various series projects; this primarily affected

Reported sales of the HELLA Group
for the first three months of the fiscal year (in € million)

Consolidated income statement

in € million	1st quarter 1 January to 31 March 2025	+/-	1st quarter 1 January to 31 March 2024
Sales	**1,997**	**-0.3%**	**2,002**
Cost of sales	-1,532		-1,527
Gross profit	**465**	**-2.1%**	**475**
Ratio of gross profit to sales	23.3%		23.7%
Research and development expenses	-208		-214
Distribution expenses	-83		-80
Administrative expenses	-70		-76
Other income and expenses	6		7
Operating Income	**109**	**-2.2%**	**111**
Ratio of operating income to sales	5.5%		5.6%

the lighting business in China and the US market. In contrast, sales in Europe was supported by new series launches and ramp-ups of existing series production.

In the Lifecycle Solutions segment, sales fell by 8.7% to €254 million (prior year: €278 million). The independent spare parts business continued to develop steadily in connection with an expanded range in Asia. However, both the commercial vehicle business and the business with workshop products declined significantly due to a marked reduction in willingness to invest, particularly among manufacturers of agricultural and construction machinery in Europe and independent workshops.

In terms of business development by region, sales in Europe grew slightly by 1.7% to €1,177 million (prior year: €1,157 million). In North, Central and South America, sales rose significantly by 8.1% to €420 million (prior year: €388 million). In Asia / Pacific / Rest of the World, by contrast, sales declined by 12.3% to €401 million (prior year: €457 million).

Gross profit declined to €465 million in the first quarter of 2025 (prior year: €475 million), resulting in a decline in the gross profit margin (gross profit in relation to reported sales revenue) to 23.3% (prior year: 23.7%). The gross profit margin increased in the Lighting and Lifecycle Solutions segments: In Lighting, this is largely due to lower fixed costs as well as improvements in material costs as a result of optimizations in procurement and redesign-to-cost initiatives; in Lifecycle Solutions, the improved gross profit margin is mainly attributable to product mix effects. However, this only partially compensated for a significantly lower gross profit margin in the Electronics division.

Expenses for research and development (R&D) decreased to €208 million (prior year: €214 million), bringing the R&D ratio down to 10.4% (prior year: 10.7%). Research & development expenses were made essentially against the background of high order volumes and in preparation for the corresponding series start-ups. The lower R&D ratio compared to the prior year is mainly attributable to the Electronics division, partly as a result of a further reduction in the use of external development services and an adjustment of personnel capacities in connection with structural measures in the European development network.

Expenses for distribution and administration and the balance of other income and expenses totalled €148 million (prior year: €149 million); the ratio of this income and expenses to sales consequently rose to 7.4% (prior year: 7.5%).

Operating income totalled €109 million (prior year: €111 million), the operating income margin thus amounts to 5.5% (prior year: 5.6%). The decline in the gross profit margin was therefore largely offset by savings in research and development expenses in particular. Earnings before

Operating income
for the first three months of the fiscal year (in € million and as % of reported sales)

interest and taxes (EBIT) as reported in the consolidated income statement totalled €49 million in the first quarter of the fiscal year 2025 (prior year: €99 million), corresponding to an EBIT margin of 2.5% (prior year: 5.0%). The decline in the EBIT margin is primarily due to expenses for structural measures in the amount of €52 million (prior year: €3 million), which were mainly incurred in connection with the competition programme for Europe initiated in February 2024 and were adjusted in operating income.

The net financial result is €-12 million (prior year: €-17 million). Earnings before income taxes (EBT) fell to €37 million (prior year: €82 million). Income tax expenses amount to €13 million (prior year: €16 million).

The first quarter of the fiscal year 2025 will close with earnings for the period of €24 million (prior year: €67 million), particularly in light of the expenses for structural measures recognised in the first quarter of 2025. Earnings per share is thus €0.19 (prior year: €0.57).

Financial status

At present, HELLA essentially uses five financial instruments:

- **Capital market bonds**
  As at the reporting date, HELLA had issued an outstanding capital market bond amounting to €500 million with a term until January 2027.

- **Promissory note loan**
  On 29 February 2024, HELLA issued a promissory note loan of €200 million with terms of three, five and seven years maturing in March 2027, March 2029 and March 2031. The funds from the promissory note loan was used in particular to refinance a bond that was repaid in 2024.

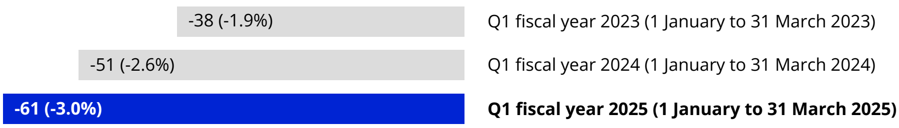
- **Private placement**
  A total of JPY 22 billion with a 30-year term was raised in 2002 and 2003. This foreign currency liability is fully hedged against exchange rate fluctuations. The value of the liability on 31 March 2025 was €145 million.

- **Bilateral credit lines**
  In addition to short-term bilateral loans in individual companies, a Mexican subsidiary took out a bank credit with a volume of USD 200 million in 2018. One tranche of USD 75 million runs until January 2026, while the second tranche of USD 125 million ran until January 2023 and was repaid in full.

- **Syndicated credit facility**
  In September 2022, HELLA negotiated a new syndicated credit facility amounting to €450 million and an increase option of €150 million. This facility was concluded with a syndicate of international banks and has a term of three years until September 2025. The first extension option of 15 months was exercised in August 2023. The second extension option of twelve months was exercised in August 2024. The end of the new term is December 2027 (utilisation as at 31 March 2025: 0%). The banks have a special right of cancellation in the event of a change of control. A special right of termination would also exist in the event of a squeeze-out or domination agreement being entered in the commercial register.

Net cash flow

for the first three months of the fiscal year (in € million and in % of reported sales)



In the current reporting period, cash flow from operating activities improved by €2 million to €146 million (prior year: €144 million).

The depreciation increased to €165 million (prior year: €142 million). The increase in provisions amounts to €8 million (prior year: reduction of €22 million), mainly due to additions to personnel provisions for structural measures and partially reduced by the utilisation of provisions for delivery and sales obligations.

Other non-cash income and cash flows not attributable to operating activities totalled €8 million (prior year: other cash expenses of €7 million) and, both in the current reporting period and in the prior year, mainly include valuation and discounting effects as well as results from investments accounted for using the equity method.

The cash outflows from the change in trade receivables and other assets not attributable to investing or financing activities amounted to €114 million (prior year: €57 million). Cash inflows from the factoring programme are included in the amount of €14 million (prior year: €48 million). The change of €57 million compared to the prior year is mainly attributable to an increase in trade receivables in the first quarter of the fiscal year 2025 compared to the change in the prior year. The changes in inventories led to a cash inflow of €12 million (prior year: cash outflow of €30 million), mainly influenced by lower inventories of project assets. Cash inflows from changes in trade receivables and other liabilities not attributable to investing or financing activities amounted to €69 million in the current reporting period (prior year: €25 million). The improvement of €44 million compared with the prior year is mainly attributable to a higher increase in trade receivables in the current reporting period compared with the change in the prior year. The balance of tax refunds and tax payments showed a cash outflow of €29 million (prior year: €21 million).

The cash outflow from investing activities totalled €223 million (prior year: €218 million).

The balance of cash receipts from the sale and payments for the procurement of intangible assets and property, plant and equipment led to cash outflows in the non-cash investing activities totalling €206 million (prior year: €195 million). These mainly included expenditure on the long-term expansion of the worldwide development, administration and production networks. HELLA also invested considerable sums in product-specific capital equipment and in booked series launch preparation projects. Non-cash investments in relation to sales amounted to 10.3% in the current reporting period (prior year: 9.7%).

Overall, this resulted in a net cash flow of €-61 million (prior year: €-51 million) in the current reporting period from the balance of cash flow from operating activities and cash receipts from the sale of property, plant and equipment and intangible assets as well as payments for the procurement of property, plant and equipment and intangible assets. The reduction compared to the prior year is mainly due to an increase in non-cash investing activities for intangible assets and property, plant and equipment. This was partially offset by operational improvements, which led to an improvement in cash flow from operating activities to €146 million (prior year: €144 million). The net cash flow in relation to reported sales is thus -3.0% (prior year: -2.6%).

As part of the active management of the liquid funds available to the Group, there was an outflow of €7 million from securities in the reporting period (prior year: €20 million). For liquidity management purposes, capital is usually invested in short-term securities or securities with a liquid market so the funds can be made available for potential operating requirements at short notice.

The cash outflow from financing activities totalled €14 million (prior year: cash inflow of €168 million).

The payments from the repayment and cash receipts from the borrowing of financial liabilities represent total payments of €4 million (prior year: total proceeds of €170 million, significantly influenced by a promissory note loan issued in February 2024 in the amount of €200 million).

The liquidity portfolio consisting of cash and cash equivalents decreased in comparison to the end of the fiscal year 2024 by €107 million to €1,187 million (31 December 2024: €1,293 million). Including current financial assets, essentially comprising securities of €141 million (31 December 2024: €123 million), the available funds fell to €1,328 million (31 December 2024: €1,416 million). On this basis, the Management Board is of the opinion that HELLA is able to satisfy its payment obligations.

As at the balance sheet date of 31 March 2025, the corporate rating by Moody's rating agency remained at the level of Ba1 with a stable outlook.

Financial position

Compared to the balance sheet date in the prior fiscal year, total assets fell by €89 million to €7,394 million (31 December 2024: €7,483 million).

Current assets decreased by €22 million and non-current assets by €67 million.

Under current assets, cash and cash equivalents and financial assets decreased by €89 million due to the cash flows already described in the financial position. Total trade receivables and inventories increased by a total of €51 million.

Under non-current assets, property, plant and equipment fell by €102 million. Intangible assets, on the other hand, rose by €29 million, mainly due to an increase in capitalised development expenses from customer-specific developments.

On the liabilities side of the balance sheet, current liabilities rose by €7 million, while non-current liabilities fell by €72 million and equity decreased by €24 million.

Under current liabilities, current provisions increased by €36 million, mainly due to additions to provisions for severance payments and partial retirement for structural measures. Other liabilities increased by €25 million, mainly due to higher personnel liabilities. By contrast, trade payables fell by €13 million and contract obligations by €36 million.

In non-current liabilities, financial liabilities fell by €11 million, in particular due to lower lease liabilities. Other liabilities decreased by €26 million and non-current provisions by €32 million, mainly due to utilisations for delivery and sales obligations.

Equity was reduced by €17 million by the comprehensive income for the period and by €6 million by transactions with shareholders. The result for the period had a positive effect on the comprehensive income for the period in the amount of €24 million, as did the reserve for financial instruments for cash flow hedging in the amount of €13 million, while the reserve for currency translation differences had a negative effect of €53 million. Transactions with shareholders were reduced by €6 million due to changes in ownership interests in subsidiaries. This is due to the increase in the HELLA Group's investment in the subsidiary HELLA India Lighting Limited to 100 per cent (see Chapter 03 in the further notes).

Overall, current and non-current financial liabilities decreased by €15 million to €1,189 million (31 December 2024: €1,203 million). Net financial liquidity as the balance of cash and current financial assets as well as current and non-current financial liabilities reduced by €74 million to €139 million (31 December 2024: €213 million).

The equity ratio increased as at the reporting date of 31 March 2025 to 43.6% (31 December 2024: 43.4%). The equity ratio relative to total assets adjusted for liquidity comes to 53.1% (31 December 2024: 53.5%).

Opportunity and risk report

The Company's risk position has not changed significantly as a whole as at the quarterly reporting date of 31 March 2025 compared to the reporting date of the fiscal year 2024 (31 December 2024).

Accordingly, as already outlined in the Annual Report 2024, the economic and industry environment continues to be characterized by various uncertainty factors: firstly, the far-reaching transformation of the automotive industry and further intensifying competitive pressure, particularly in Europe; secondly, geopolitical conflicts such as the Russian war of aggression in Ukraine and the war in the Middle East, as well as other geopolitical conflicts such as the relationship between China and Taiwan; and thirdly, existing or new or intensified trade restrictions.

As anticipated in the Annual Report 2024, the most recent tightening of global trade restrictions, particularly by the US government, is currently leading to additional burdens and further increased uncertainty in the automotive industry. HELLA is also directly or indirectly affected by this. On the one hand, there is a risk due to higher expenses due to tariffs, which are incurred in particular when importing car parts for the Company's own production in the USA especially from China. On the other hand, customs duties may also have a negative impact on global or regional light vehicle production, as currently expected by S&P Global (see forecast report), and consequently also burden HELLA's business development. In addition, the general planning and strategy processes in corporate management are also becoming more difficult due to the higher volatility in the market.

In order to be able to cushion the potential consequences of trade restrictions in this very dynamic market situation in the best possible way, the Company therefore began assessing the potential implications of tariffs on its own business development at an early stage using scenarios and deriving appropriate measures. In this context, significant adjustments are being made along the value chain, particularly in close cooperation with customers and suppliers.

For a comprehensive presentation of the opportunities and risks as well as the risk management and internal control system, please refer to the information in the Annual Report 2024.

Forecast report

- Global light vehicle production expected to fall by 1.7% in 2025; burdens from US tariffs
- Company outlook for the fiscal year 2025 confirmed

Industry outlook

The new or tightened trade restrictions imposed by the US government are leading to additional burdens for the automotive industry. S&P Global now assumes (as of 16 April 2025) that global light vehicle production in the fiscal year 2025 (1 January to 31 December 2025) will fall by 1.7% overall to 87.9 million new passenger cars and light commercial vehicles (prior year: 89.5 million units).

In its March data (as at 18 March 2025), S&P Global had previously forecast stagnating industry development. The global production volume will therefore be reduced by 1.6 million units. The turmoil caused by the US tariffs, which already made themselves felt in the first quarter as a result of pull-forward effects, is having a particular impact on light vehicle production in the Americas: There, the market expectation was revised downwards by 5.3 percentage points or around 1 million units.

According to current forecasts, light vehicle production in Europe will fall by 3.1% to 16.6 million units (prior year: 17.1 million units); a decrease of 2.3% is currently expected for the German automotive market. For light vehicle production in North, Central and South America, S&P Global is currently forecasting a decline of 6.9% to 17.1 million units (prior year: 18.4 million units); the decline in light vehicle production in the USA is expected to be 9.2%. For Asia / Pacific / Rest of the World, growth of 0.4% to 54.1 million units is currently forecast (prior year: 53.9 million units); China is expected to grow by 1.4% in 2025.

Company outlook

HELLA confirms its company outlook for the fiscal year 2025 with the presentation of the results for the first quarter. Accordingly, the company continues to expect to generate currency-adjusted sales of between around €7.6 billion and €8.0 billion and an operating income margin of between around 5.3% and 6.0% in the current year. Net cash flow is forecast to be at least €200 million. The operating income margin and net cash flow are initially expected to be lower in the first half of the fiscal year.

The Company outlook takes into account the market volume of 87.9 million units currently expected by S&P Global as well as the initiatives described in the opportunity and risk report to mitigate potential implications of trade restrictions.

Expected production of passenger cars and light commercial vehicles and change compared to the prior year

in thousands	**Fiscal year 2025 1 January to 31 December 2025**	+/-	Fiscal year 2024 1 January to 31 December 2024
Europe	16,644	-3.1%	17,172
of which Germany	*4,102*	*-2.3%*	*4,198*
North, Central and South America	17,148	-6.9%	18,414
of which USA	*9,226*	*-9.2%*	*10,166*
Asia / Pacific / RoW	54,118	+0.4%	53,880
of which China	*30,247*	*+1.4%*	29,817
Worldwide	**87,911**	**-1.7%**	**89,468**

Source: S&P Global Mobility Light Vehicle Production Forecast, as at: 16 April 2025

Selected financial information

Consolidated income statement of HELLA GmbH & Co. KGaA

€ thousand	1st quarter 1 January to 31 March 2025	1st quarter 1 January to 31 March 2024
Sales	**1,997,152**	**2,002,432**
Cost of sales	-1,539,622	-1,528,126
Gross profit	**457,530**	**474,306**
Research and development expenses	-236,364	-214,273
Distribution expenses	-88,867	-80,054
Administrative expenses	-81,632	-79,031
Other income	7,427	10,384
Other expenses	-1,878	-5,457
Earnings from investments accounted for using the equity method	2608	902
Other income from investments	-9,630	-7,473
Earnings before interest and taxes (EBIT)	**49,193**	**99,303**
Financial income	14,561	10,708
Financial expenses	-27,032	-27,581
Net financial result	**-12,471**	**-16,873**
Earnings before income taxes (EBT)	**36,723**	**82,430**
Income taxes	-12,779	-15,909
Earnings for the period	**23,943**	**66,521**
of which attributable:		
to the owners of the parent company	21,281	63,286
to non-controlling interests	2,663	3,235
Basic earnings per share in €	**0.19**	**0.57**
Diluted earnings per share in €	**0.19**	**0.57**

Segment reporting

Sales with external third parties for the first three months of fiscal years 2025 and 2024 are as follows:

	Electronics		Lighting		Lifecycle Solutions	
€ thousand	**2025**	2024	**2025**	2024	**2025**	2024
Sales with third-party entities	803,667	738,236	932,114	988,101	251,303	275,136
Intersegment sales	61,578	74,702	13,663	13,648	2,477	2,759
Segment sales	**865,245**	**812,938**	**945,777**	**1,001,749**	**253,780**	**277,895**

Segment information for the first three months of fiscal years 2025 and 2024 was as follows:

	Electronics		Lighting		Lifecycle Solutions	
€ thousand	**2025**	2024	**2025**	2024	**2025**	2024
Sales from the sale of goods	787,915	711,508	920,240	973,430	235,757	258,583
Sales from the rendering of services	15,752	26,728	11,874	14,671	15,546	16,554
Sales with third-party entities	**803,667**	**738,236**	**932,114**	**988,101**	**251,303**	**275,136**

The reconciliation of sales for the first three months of fiscal years 2025 and 2024 was as follows:

€ thousand	**2025**	2024
Total sales of the reporting segments	**2,064,803**	**2,092,583**
Sales in other divisions	10,068	1,060
Elimination of intersegment sales	-77,719	-91,211
Consolidated sales	**1,997,152**	**2,002,432**

Consolidated statement of financial position of HELLA GmbH & Co. KGaA

€ thousand	**31 March 2025**	31 December 2024	31 March 2024
Cash and cash equivalents	1,186,634	1,293,167	1,224,949
Financial assets	141,187	123,154	166,029
Trade receivables	1,018,974	941,371	1,099,123
Other receivables and non-financial assets	250,937	246,193	275,363
Inventories	1,091,201	1,118,106	1,223,539
Current tax assets	49,335	48,729	54,399
Contract assets	130,669	119,896	102,538
Assets held for sale	0	0	72,587
Current assets	**3,868,937**	**3,890,616**	**4,218,527**
Intangible assets	745,653	716,294	577,814
Property, plant and equipment	2,221,235	2,323,492	2,296,147
Financial assets	76,030	75,672	64,893
Investments accounted for using the equity method	98,252	98,349	94,610
Deferred tax assets	136,720	134,906	91,164
Contract assets	147,429	130,450	126,551
Other non-current assets	100,203	113,439	107,514
Non-current assets	**3,525,523**	**3,592,602**	**3,358,693**
Assets	**7,394,460**	**7,483,219**	**7,577,220**
Financial liabilities	159,354	162,522	439,341
Trade payables	1,492,897	1,506,396	1,433,001
Current tax liabilities	66,077	67,929	90,729
Other liabilities	577,648	552,927	599,444
Provisions	189,745	153,414	166,154
Contract obligations	142,613	178,356	173,213
Current liabilities	**2,628,334**	**2,621,545**	**2,901,882**
Financial liabilities	1,029,449	1,040,789	1,048,401
Deferred tax liabilities	30,989	33,761	48,761
Other liabilities	65,176	90,691	83,446
Provisions	416,902	449,131	489,101
Non-current liabilities	**1,542,515**	**1,614,372**	**1,669,710**
Subscribed capital	222,222	222,222	222,222
Reserves and unappropriated surplus	2,956,199	2,978,208	2,746,443
Equity before non-controlling interests	**3,178,421**	**3,200,430**	**2,968,665**
Non-controlling interests	45,190	46,871	36,963
Equity	**3,223,611**	**3,247,301**	**3,005,628**
Equity and liabilities	**7,394,460**	**7,483,219**	**7,577,220**

Consolidated cash flow statement of HELLA GmbH & Co. KGaA

€ thousand	**1st quarter 1 January to 31 March 2025**	1st quarter 1 January to 31 March 2024
Earnings before income taxes (EBT)	**36,723**	**82,430**
Depreciation, impairment losses and reversals of impairment losses	165,103	142,433
Change in provisions	8,254	-22,086
Other non-cash income/expenses and cash flows not attributable to operating activities	-8,350	7,076
Profits / losses from the sale of property, plant and equipment and intangible assets	1,571	1,105
Net financial result	12,471	16,873
Change in trade receivables and other assets not attributable to investing or financing activities	-114,245	-56,871
Change in inventories	12,203	-30,123
Change in trade payables and other liabilities not attributable to investing or financing activities	69,099	24,639
Net tax payments	-28,875	-21,031
Dividends received	0	1,449
Interest received	6,653	9,432
Interest paid	-14,904	-11,485
Cash flow from operating activities	**145,702**	**143,842**
Cash receipts from the sale of intangible assets and property, plant and equipment	2,621	1,306
Payments for the purchase of intangible assets and property, plant and equipment	-209,049	-196,282
Net payments for loans granted to investments	-9,662	0
Payments for capital contributions to associated companies, joint ventures and unconsolidated companies	0	-2,922
Payments for the purchase, sale and withdrawal of securities	-6,614	-19,806
Cash flow from investing activities	**-222,704**	**-217,703**
Net payments from the issuance/repayment of financial liabilities	-4,182	169,688
Payments for the acquisition of shares in non-controlling interests	-6,212	0
Dividends paid	-3,919	-2,094
Cash flow from financing activities	**-14,312**	**167,593**
Net change in cash and cash equivalents	**-91,315**	**93,732**
Cash and cash equivalents at the beginning of the reporting period	1,293,167	1,090,450
Changes in cash and cash equivalents in terms of consolidation scope	0	36,231
Effect of exchange rate changes on cash and cash equivalents	-15,219	4,536
Cash and cash equivalents at the end of the reporting period	**1,186,634**	**1,224,949**

Further notes

01 Basic information

HELLA GmbH & Co. KGaA and its subsidiaries (collectively referred to as the "Group") develop and manufacture lighting technology and electronics components and systems for the automotive industry. In addition to the development and manufacture of components, the Group also produces complete vehicle modules and air-conditioning systems in joint venture companies. The Group's production and manufacturing sites are located across the globe; its most significant markets are in Europe, the USA and Asia, particularly China. In addition, HELLA has its own international sales network for all kinds of vehicle accessories.

The Company is a listed stock corporation, which was founded and is based in Lippstadt, Germany. The address of the Company's registered office is Rixbecker Str. 75, 59552 Lippstadt, Germany. HELLA GmbH & Co. KGaA is registered in the Commercial Register B of the Local Court of Paderborn under the number HRB 6857. Its direct parent company is FORVIA Germany GmbH. HELLA GmbH & Co. KGaA is included in the higher-level consolidated financial statements of FORVIA S.E., Nanterre (Hauts-de-Seine), France, which constitutes the highest level controlling company. The consolidated financial statements of Forvia S.E. are published via the French online portal BODACC (Bulletin officiel des annonces civiles et commerciales).

The information in the financial statement as of 31 March 2025 is stated in euros (€). The amounts are rounded to the nearest thousand euros (€ thousand). The financial statement is prepared using accounting and measurement methods that are applied consistently within the Group on the basis of amortised historical cost. This does not apply held assets that are held for sale and derivative financial instruments, which are measured at fair value. The consolidated income statement is prepared using the cost-of-sales method. External segment reporting is based on internal reporting ("management approach"). Segment reporting is based solely on financial information used by the Company's decision-makers for the internal management of the Company and to make decisions regarding the allocation of resources and the measurement of profitability. Special effects which are clearly differentiated from the operational business are not assessed as part of the operational profitability and are not included in the segment reporting. The current/non-current distinction is observed in the consolidated balance sheet. The amounts reported under current assets or liabilities have a maturity of up to twelve months or are realised within the normal course of business. Accordingly, non-current items have a maturity of more than twelve months or are allocated to current assets due to the normal course of business. In order to enhance the clarity of the presentation, items of consolidated balance sheet and consolidated income statement have been grouped together where this is appropriate and possible. Please note that where sums and percentages in the report have been rounded, differences may arise as a result of commercial rounding.

02 Currency translation

Currency translation differences arising from the translation of earnings and balance sheet items of all Group companies which have a functional currency deviating from the euro are reported within the currency translation differences reserves.

The exchange rates used to translate the main currencies for HELLA were as follows:

	Average 1st fiscal quarter		**Reporting date**		
	1 January to 31 March 2025	1 January to 31 March 2024	**31 March 2025**	31 December 2024	31 March 2024
€1 = US dollar	**1.0524**	1.0857	**1.0815**	1.0389	1.0811
€1 = Czech koruna	**25.0804**	25.0799	**24.9620**	25.1850	25.3050
€1 = Japanese yen	**160.3917**	161.2026	**161.6000**	163.0600	163.4500
€1 = Mexican peso	**21.4993**	18.4434	**22.0627**	21.5504	17.9179
€1 = Chinese renminbi	**7.6554**	7.8050	**7.8442**	7.5833	7.8144
€1 = Romanian leu	**4.9763**	4.9734	**4.9771**	4.9743	4.9735
€1 = Indian rupee	**91.1583**	90.1490	**92.3955**	88.9335	90.1365

03 Notable events

On 16 January 2025, the Electronics division published a targeted structural adjustment in its German development network. Accordingly, the Berlin-based company Aglaia is to be closed by mid-2026 and all of the 175 jobs based there will be cut. HELLA Aglaia, a wholly-owned subsidiary of HELLA since 2006, is an internal development service provider primarily entrusted with development activities in the fields of energy management, lighting electronics and software.

In December 2024, HELLA concluded an agreement in connection with the settlement of a legal dispute in Mexico. Part of the agreement consisted of the acquisition of a plot of land in Mexico City. Upon entry in the land register and payment of the purchase price, ownership was transferred to HELLA on 23 January 2025.

Dr Martin Fischer joined the Shareholder Committee on 1 January 2025, while Mr Patrick Koller stepped down from the Shareholder Committee at the end of 28 February 2025.

In addition, it was announced on 27 February 2025 that adjustments would be made at the Lippstadt site. The plan is to cut around 150 jobs within the Electronics Business Group as part of a voluntary redundancy programme (including a partial retirement offer). Added to this are up to 20 positions in the Corporate Centre Lippstadt and up to 30 positions in the Lifecycle Solutions Business Group.

As part of a restructuring plan to focus on the core business areas in the Lifecycle Solutions business segment, the HELLA Group acquired non-controlling interests in the subsidiary HELLA India Lighting Limited and increased its stake to 100 percent. The competent authority, the National Company Law Tribunal, approved the squeeze-out in March 2025. The total purchase price amounts to €6,212 thousand, of which €5,300 thousand has already been paid.

04 Prior-year figures

In December 2024, as part of a stronger focus on services directly related to sales revenue, the reporting of costs for product changes, agency services and freight costs was changed.

The expenses for product changes and associated costs are related to development services that are attributable to additional independent change requests from customers, which result in separate remuneration.

Expenses for transport and brokerage costs that are mostly incurred in the Lifecycle Solutions division are reclassified from distribution expenses to cost of sales in accordance with a standardised management approach. This reclassification has no effect on the disclosure of sales.

From the Company's perspective, this presentation represents a more appropriate allocation of revenue-related costs and thus provides more relevant and reliable information about the Company's contribution margins.

The figures for the reporting period of the first quarter of the prior year, taking this change into account, are presented in the following table.

€ thousand	**2024 before reclassification**	Change	**2024 after reclassification**
Sales	**2,002,432**	**0**	**2,002,432**
Cost of sales	-1,497,668	-30,459	-1,528,126
Gross profit	**504,765**	**-30,459**	**474,306**
Research and development expenses	-224,846	10,572	-214,273
Distribution expenses	-99,940	19,886	-80,054
Administrative expenses	-79,031	0	-79,031
Other income	10,384	0	10,384
Other expenses	-5,457	0	-5,457
Earnings from investments accounted for using the equity method	902	0	902
Other income from investments	-7,473	0	-7,473
Earnings before interest and taxes (EBIT)	**99,303**	**0**	**99,303**
Financial income	10,708	0	10,708
Financial expenses	-27,581	0	-27,581
Net financial result	**-16,873**	**0**	**-16,873**
Earnings before income taxes (EBT)	**82,430**	**0**	**82,430**
Income taxes	-15,909	0	-15,909
Earnings for the period	**66,521**	**0**	**66,521**

05 Operating income

The HELLA Group is managed by the Management Board using financial key performance indicators. With the start of the fiscal year 2023, the operating income margin took on a prominent role in the management of the HELLA Group, in addition to the continued currency and portfolio-adjusted sales growth. HELLA presents the income statement up to operating income in an adjusted form. The background to this is the company's guideline that the key performance indicators used must provide a transparent picture of operational performance. In the following presentation, special items are therefore not taken into account as special components, as these may affect the assessment of the company's operating performance due to their one-off nature or amount. The reported consolidated income statement can be found in the selected financial information.

Non-recurring operating income and expenses represent one-off effects that by their nature or amount lead to distortions and thus provide an inadequate assessment of the company's operating performance. This essentially comprises income and expenses in connection with changes in the legal structure of the Group, site closures, restructuring measures or the measurement of financial instruments. Therefore, non-recurring operating income and expenses are not included in operating income or the operating income margin. Non-recurring operating income and expenses are tracked uniformly and consistently across the Group.

The non-recurring expenses and income in the current reporting period consist of restructuring and other causes, which are explained below.

In the current reporting period, adjustments for structural measures totalling €51,595 thousand (prior year: €3,004 thousand) were made. This mainly includes expenses for strategic programmes initiated in Europe (see Chapter 03).

The Other item amounting to an expense of €1,233 thousand (prior year: €0 thousand) comprises the scheduled depreciation of the capitalised customer base, which was recognized with the initial consolidation of HBBL.

In the reporting period of the prior year, expenses totalling €650 thousand were also reported as part of changes to the scope of consolidation. These included costs of €500 thousand in connection with the planned sale of the People Sensing business and costs of €150 thousand in connection with the planned sale of the BHTC joint venture. In the current reporting period, there were no changes due to changes in the scope of consolidation.

In the prior year, expenses of €1,957 thousand were adjusted in the item 'Investments' from the remeasurement of investments, part of which relate to venture capital activities. There are no adjustments in connection with investments in the current reporting period.

The corresponding reconciliation statement for the fiscal years 2025 and 2024 is as follows:

€ thousand	2025 as reported	Restructuring	Other	2025 adjusted
Sales	1,997,152	0	0	1,997,152
Cost of sales	-1,539,622	6,291	1,233	-1,532,098
Gross profit	**457,530**	**6,291**	**1,233**	**465,054**
Research and development expenses	-236,364	27,886	0	-208,478
Distribution expenses	-88,867	5,387	0	-83,480
Administrative expenses	-81,632	12,026	0	-69,607
Other income	7,427	0	0	7,427
Other expenses	-1,878	6	0	-1,872
Operating Income		**51.595**	**1,233**	**109,044**
Earnings from investments accounted for using the equity method	2,608			
Other income from investments	-9,630			
Earnings before interest and taxes (EBIT)	**49,193**			

€ thousand	2024 as reported	Restructuring	Scope of consolidation	Investments	2024 adjusted
Sales	2,002,432	0	0	0	2,002,432
Cost of sales	-1,528,126	410	500	0	-1,527,216
Gross profit	**474,306**	**410**	**500**	**0**	**475,216**
Research and development expenses	-214,273	-42	0	0	-214,315
Distribution expenses	-80,054	14	0	0	-80,040
Administrative expenses	-79,031	2,622	150	0	-76,259
Other income	10,384	0	0	0	10,384
Other expenses	-5,457	0	0	1,957	-3,501
Operating Income		**3,004**	**650**	**1,957**	**111,486**
Earnings from investments accounted for using the equity method	902				
Other income from investments	-7,473				
Earnings before interest and taxes (EBIT)	**99,303**				

06 Notes to the cash flow statement

As was the case in the prior year, the cash funds are solely made up of cash and cash equivalents totalling €1,186,634 thousand (prior year: €1,224,949 thousand).

In the current reporting period, depreciation, recognised impairment losses and reversals of impairment losses of €165,103 thousand (prior year: €142,433 thousand) were recognised.

The increase in provisions in the current reporting period amounts to €8,254 thousand (prior year: reduction of €22,086 thousand), mainly influenced by additions to personnel provisions for structural measures and partially reduced by the utilisation of provisions for delivery and sales obligations, while the prior year was mainly influenced by the utilisation of provisions for delivery and sales obligations and personnel obligations.

Other non-cash income and cash flows not attributable to operating activities totalled €8,350 thousand (prior year: other cash expenses of €7,076 thousand) and, both in the current reporting period and in the prior year, mainly include valuation and discounting effects as well as results from investments accounted for using the equity method.

Cash outflows from the change in trade receivables and other assets not attributable to investing or financing activities amount to €114,245 thousand (prior year: €56,871 thousand). Cash inflows of €14,431 thousand (prior year: €47,735 thousand) are included from the factoring programme. The changes in inventories led to a cash inflow of €12,203 thousand (prior year: cash outflow of €30,123 thousand). Cash inflows from the change in trade liabilities and other liabilities not attributable to investing or financing activities amount to €69,099 thousand (prior year: €24,639 thousand).

The balance of tax refunds and tax payments show a cash outflow of €28,875 thousand (prior year: €21,031 thousand). The balance of interest received and paid showed a cash outflow of €8,251 thousand (prior year: €2,053 thousand).

Cash flow from operating activities therefore show a cash inflow of €145,702 thousand (prior year: €143,842 thousand).

The balance of cash inflows from the sale and payments for the procurement of intangible assets and property, plant and equipment led to cash outflows totalling €206,428 thousand (prior year: €194,976 thousand).

The current reporting period includes net cash outflows from securities transactions amounting to €6,614 thousand (prior year: €19,806 thousand).

The cash flow of investing activities show a cash outflow of €222,704 thousand (prior year: €217,703 thousand).

The payments from the repayment and cash receipts from the borrowing of financial liabilities represent total payments of €4,182 thousand (prior year: total proceeds of €169,688 thousand, significantly influenced by a promissory note loan issued in February 2024 in the amount of €200,000 thousand).

The payments for the acquisition of shares in non-controlling interests in the amount of €6,212 thousand include the increase in the HELLA Group's investment in the subsidiary HELLA India Lighting Limited to 100 percent (see Chapter 03).

Cash flow from financing activities showed a cash outflow of €14,312 thousand (prior year: cash inflow of €167,593 thousand).

07 Net cash flow

For the internal management of the HELLA Group, net cash flow has been used as a performance indicator for Group management since the beginning of the fiscal year 2023. Net cash flow is a key performance indicator that is not defined in the International Financial Reporting Standards. However, it is reported as additional information in the HELLA Group's financial reporting as it is used for internal management purposes.

For this purpose, the cash inflows from the sale of equipment and intangible assets, plant and equipment as well as the payments for the procurement of equipment and intangible assets, plant and equipment are added to the cash flow from operating activities. The resulting figure is the net cash flow.

At €-60,726 thousand in the first quarter of the fiscal year 2025, net cash flow remained below the prior year's level of €-51,134 thousand. This reduction compared to the prior year is mainly due to an increase in non-cash investing activities for property, plant and equipment and intangible assets, which at €206,428 thousand are higher than the prior year's figure of €194,976 thousand. This is offset by operating improvements, which can be seen in the slight increase in cash flow from operating activities to €145,702 thousand (prior year: €143,842 thousand). The net cash flow in relation to sales of €1,997,152 thousand (prior year: €2,002,432 thousand) is -3.0% (prior year: -2.6%).

The performance of the net cash flow for the first three months of the fiscal years 2025 and 2024 is shown in the following table:

€ thousand	**2025**	2024
Cash flow from operating activities	**145,702**	**143,842**
Cash receipts from the sale of intangible assets and property, plant and equipment	2,621	1,306
Payments for the purchase of intangible assets and property, plant and equipment	-209,049	-196,282
Net cash flow	**-60,726**	**-51,134**

08 Events after the balance sheet date

On 10 April 2025, HELLA announced a structural adjustment affecting the Großpetersdorf site of HELLA Fahrzeugteile Austria GmbH. The plan is to relocate assembly at the site to the HELLA network by the second half of 2027. This will be accompanied by a reduction of around 225 jobs at the Großpetersdorf site.

Lippstadt, 28 April 2025

The Managing General Partner of HELLA GmbH & Co. KGaA

HELLA Geschäftsführungsgesellschaft mbH

Bernard Schäferbarthold
(President and CEO of
HELLA Geschäftsführungsgesellschaft mbH)

Yves Andres
(Director of HELLA
Geschäftsführungsgesellschaft mbH)

Jörg Weisgerber
(Director of HELLA
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Stefan van Dalen
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